





F irst impressions truly DO mean a lot. And you only get one chance to make that impression. For many businesses, that moment comes when a prospective customer walks through your front door. You want them to feel comfort able and at ease. You want them to feel like they've already made the right choice.

My name is Sue Sparkes-Hoskins and I want to introduce you to Gunnar Office Furnishings, premier manufacturer of quality custom office furniture in North America for more than 25 years. Specifically, I'd like you to join me at our 60,000 square foot facility in Douglasdale Business Park, and experience for yourself the vast array of Gunnar products and services.

Consider this a formal invitation to visit our showroom to view our fine office suites, reception desks, boardroom and

meeting tables, podiums and custom masterpieces along with our newest endeavor – *moveable walls!* This is a concept that will forever change the way you think about office partitions.

You can save money on future moves and renovations with our modular style, reconfigurable furniture and moveable walls – we're your best investment in office interiors! If you're planning a move or a renovation in the next year – I'd be delighted to meet with you to discuss the future vision of your company and where Gunnar Office Furnishings might fit into that vision.

If you know of anyone else with office furnishing needs, or may be interested in moveable walls, I'd be very grateful if you would be kind enough to pass my name on to them. Gunnar delivers everywhere in Canada and the United States!

We're the preferred and only provider for companies like EnCana and Ernst & Young. Other satisfied clients include ATCO, Hyatt Regency, the City of Calgary, the University of Calgary, the Calgary Board of Education, the Alberta Cancer Board, and many more. We're proud to provide unparallelled attention to client needs, and unmatched pre- and post-sales service.

Call or email me and let me be your guide on a tour of the Gunnar facility. Come meet Ron and Judy Quigley, the owners, and see first-hand how we create quality furniture, from materials to office.









Gunnar Benefits

Superior Quality

- 30 ml work surfaces instead of standard 25 ml
- Finished on all edges and sides for durability
- Best quality hardware in the industry
- Highest acoustic rating for privacy
- Anti-tilt drawers
- Shelves and bookcases are reinforced to prevent sagging
- Metal to metal fasteners for added strength
- Metal leveling adjusters reinforced for strength and stability
- 30 ml thick veneer on top *and* bottom prevents warping
- Drawers are 5-sided for extra strength

Smart Design

- Completely modular for a maximum variety of configurations
- Centre drilled locks so left- or right-handed employees will be equally comfortable
- Multiple cord management options available to eliminate clutter and potential hazards
- Height adjustable furnishings available
- Ergonomic design to reduce WBC claims and lawsuits
- Moveable walls add even more flexibility to your offices
- Walls are non-progressive remove a centre section without disturbing the system
- Free-standing suites and walls eliminate damage and are easy to move

Return on Investment

- Elevate first impressions
- Increase employee morale and efficiency
- Save money on future moves and renovations
- Increase resale value of furnishings
- Redesign or move offices in hours instead of days

Other Gunnar Benefits

- We've been called a "Customized Assembly Line"
- We'll stock custom suites for large companies so we are prepared for their future needs
- Serving the business community since 1979
- Will design and build practically anything for anyone!



Inside the working showroom.

Gunnar History

Originally a company that built word processing printer soundhoods, Gunnar started to manufacture commercial office furniture in the late 80s. Through the 1990s the company evolved into the high quality office furniture manufacturer it is today, offering ergonomic workstations, custom boardroom tables, and reception area furnishings. Our design team, sales force, and manufacturing facility are all integrated at our Calgary headquarters, with an even more magnificent facilty scheduled to open next door for Christmas 2004.



Interior view of our new facility, where expert design, quality materials, and hightech electronics come together to create "Customized Assembly Line" products.

The Gunnar Difference

Using its unique "Customized Assembly Line" approach, Gunnar is capable of producing large quantities of product, while retaining the ability to fine-tune each order to the satisfaction of the end user. The fact that Gunnar doesn't sell through dealers ensures our customers unmatched care and attention, without paying more. These qualities, along with delivery and installation provided by Gunnar staff and trucks sets this company apart from the rest.

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